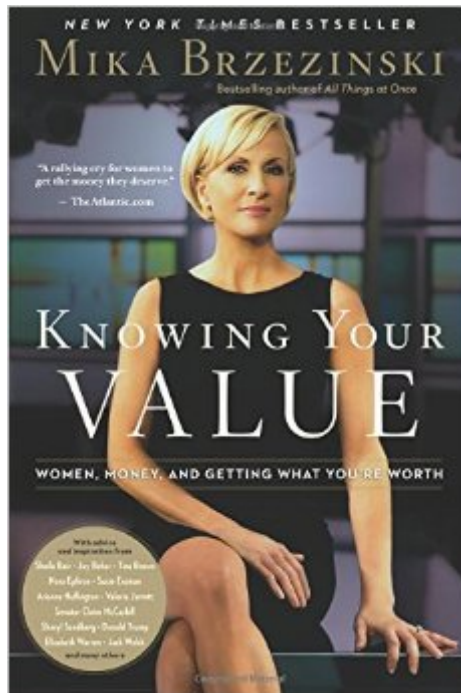


The book was found

# Knowing Your Value: Women, Money, And Getting What You're Worth



## Synopsis

Why are women so often overlooked and underpaid? In *Knowing Your Value*, the prequel to her new book *Grow Your Value*, bestselling author Mika Brzezinski takes an in-depth look at how women today achieve their deserved recognition and financial worth. Prompted by her own experience as co-host of *Morning Joe*, Mika interviewed a number of prominent women across a wide range of industries on their experience moving up in their fields. Mika shares the surprising stories of such power players as presidential adviser Valerie Jarrett, comedian Susie Essman, writer and director Nora Ephron, Facebook's Sheryl Sandberg, television personality Joy Behar, and many others. Mika also gets honest answers from the likes of Donny Deutsch, Jack Welch, Donald Trump, and others about why women are paid less, and what pitfalls women face; and play into. *Knowing Your Value* blends personal stories with the latest research on why many women don't negotiate their compensation, why negotiating aggressively usually backfires, the real reasons why the gender wage gap persists, and what can be done about it. Written in Mika's brutally honest, funny, and self-deprecating style, *Knowing Your Value* is a vital book for professional women of all ages.

## Book Information

Paperback: 208 pages

Publisher: Weinstein Books; Reprint edition (April 3, 2012)

Language: English

ISBN-10: 1602861609

ISBN-13: 978-1602861602

Product Dimensions: 6 x 0.5 x 9 inches

Shipping Weight: 13.1 ounces (View shipping rates and policies)

Average Customer Review: 4.2 out of 5 stars See all reviews (206 customer reviews)

Best Sellers Rank: #46,367 in Books (See Top 100 in Books) #68 in Books > Business & Money > Women & Business #290 in Books > Business & Money > Job Hunting & Careers > Guides #825 in Books > Business & Money > Personal Finance

## Customer Reviews

When I first saw this audiobook, I only saw the title *Knowing Your Value* in gigantic, capitalized, bold letters. I didn't see the small letters of the subtitle: *Women, Money, and Getting What You're Worth*. I was misled into thinking that the audiobook was about knowing your value in general. So I must warn readers that this audiobook is not about that, it's about how women can ask for higher pay in

corporate America. Mika Brzezinski has done her homework. She's talked to major female players such as Tina Brown, Nora Ephron, Suze Orman and Arianna Huffington. She shares their advice along with her own. The main narrative is her own story of struggling for years in broadcast journalism until she landed her co-host position on the MSNBC hit show Morning Joe. Even after that milestone, she was still overworked and underpaid. As co-host she worked fulltime on the show, but the network still made her do other freelance assignments and nightly shifts, while knowing she was a working mother and paying the other male host fourteen times her salary. Brzezinski shares informative facts and figures. For instance, women tend to think they're lucky when they get a break, ask for less pay (they make 77 cents for every dollar a man makes) and generally operate on emotion and approval (one woman told Brzezinski how she received a pair of nice earrings and plenty of praise for her hard work instead of a raise or promotion). Women also tend to do most of the housework, take care of the family and elders even if they are the breadwinner, and shy away from demanding what they want or need. Besides giving the lay of the land on the gender wage gap issue, Brzezinski gives concrete tips and strategies for how to ask for more pay.

[Download to continue reading...](#)

Knowing Your Value: Women, Money, and Getting What You're Worth Money: Saving Money: The Top 100 Best Ways To Make Money & Save Money: 2 books in 1: Making Money & Saving Money (Personal Finance, Making Money, Save Money, Wealth Building, Money) How to Do a Year's Worth of Bookkeeping in One Day: Make QuickBooks Do Your Data Entry For You: 2012 - 2018 Versions (How to Do a Year's Worth of Bookkeeping For You) Worth Every Penny: Build a Business That Thrills Your Customers and Still Charge What You're Worth Money: Saving Money: Success: Get More Money & Success In Your Life Now!: 3 in 1 Box Set: Money Making Strategies, Saving Money Strategies & World's Best ... Tips for Personal Finance & Life Success) The Book of Knowing and Worth: A Channeled Text Handy Dandy List of Everything Worth Knowing About Minecraft - Mobs, Combat Tips, Maps, Facts & Much More!: The Ultimate Minecraft Handbook Guide Book for Kids and Children (Unofficial) Personal Finance: Budgeting and Saving Money (FREE Bonuses Included) (Finance, Personal Finance, Budget, Budgeting, Budgeting Money, Save Money, Saving Money, Money) Money Management Tips: Control Money Don't Let It Control You (Budgeting your money, How to save money tips, Get out of debt fast, Live cheap, Debt free, Spend less) Value-Based Fees: How to Charge - and Get - What You're Worth The Temperament God Gave You: The Classic Key to Knowing Yourself, Getting Along with Others, and Growing Closer to the Lord Fearless Salary Negotiation: A step-by-step guide to getting paid what you're worth Iyanla

Live!: Self-Value, Self-Worth, Self-Love Money: How to earn money with : Earn \$5000 per Week  
Part Time using the power of Arbitrage with Liquidation Products on (How to make money ... on ,  
How to make money with ) How to Hide Money During a Divorce: How to Hide Assets, How to Hide  
Money From Husband, How to Hide Money From Creditors, How to Hide Money During Bankruptcy)  
#Women #Coloring Book: #Women is Coloring Book No.8 in the Adult Coloring Book Series  
Celebrating Women (Coloring Books, Women, Shopping, Gifts for ... Series of Adult Coloring  
Books) (Volume 8) How To Get A Date Worth Keeping: Be Dating In Six Months Or Your Money  
Back All Your Worth: The Ultimate Lifetime Money Plan Money. You Got This: Easy to Implement  
Money Strategies So You Can Take Control of Your Business Finances and Create Your Dream  
Life Money: Mindset - The 7 Step Money Mindset Formula That Will Help You Think & Produce Like  
A Millionaire (Mindset, How to Get Out of Debt, Financial Freedom, ... Make Money Online,  
Investing for Beginners)

[Dmca](#)